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INTRALOT Chairman & CEO Sokratis P. Kokkalis



Licensed Operations - Revenue Evolution¹

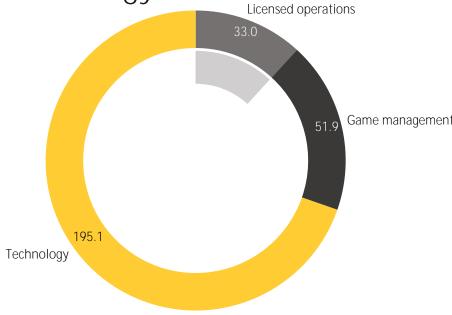


Revenue Evolution Drivers:

Absence of revenue in Malta (\in -43.9m) due to license expiration early July 2022.

Lower revenue in Argentina (€-5.3m or -13.8%) affected by the adverse impact of the FX currency translation. In local currency, current year results posted a +120.9% y-o-y increase.





Revenue Evolution Drivers:

US operations' increased revenue (€+4.6m or +4.1% y-o-y), as 9M23 performance was supported by the growth in the categories of Numerical, i-Lottery and Instant games.

Higher revenue in Croatia (€+3.5m or +64.2%) as a result of the local market growth.

Higher revenue from other jurisdictions (€+3.1m or +6.3%) triggered by the new Lottery contract in Taiwan.

Lower revenue in Australia (€-0.4m or -2.4%) impacted by the negative FX movement (7.7% Euro appreciation versus a year ago – in YTD average terms).

Consolidated Financial Statements for 9M23



Payout ratio calculation excludes the IFRS 15 impact for payments to customers.
Operating Expenses analysis excludes expenditures related to capital structure optimization.

3.



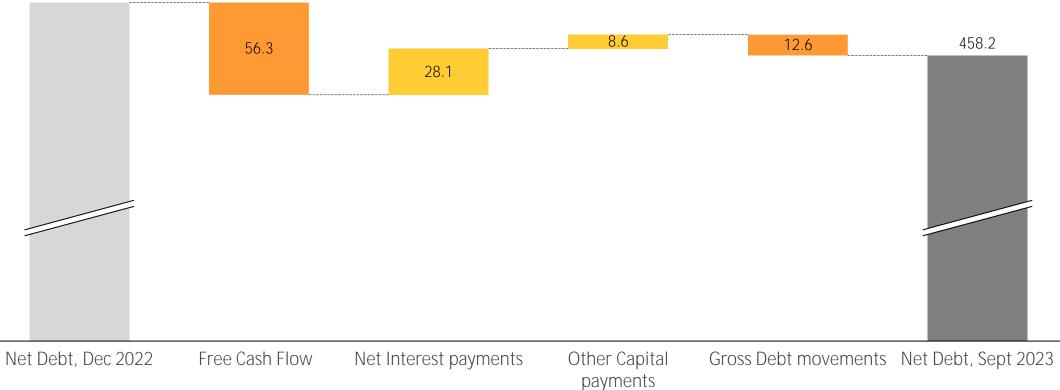


1. Free Cash Flow defined as "Net Cash from Operating activities" adjusted for "Net Dividends", "Capex", "(Purchases)/ sales of subsidiaries & other investments", "Repayment of leasing obligations", "Reorganizations costs paid", "Exchange differences" and "Return of Capital to minority shareholders of subsidiary"

Net Debt Movement

Net Debt Movement, 9M23

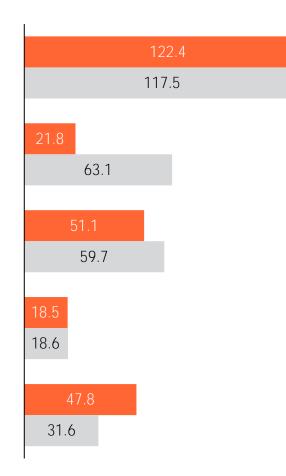
490.5





November 2023 | Public | p. 10





November 2023 | Public | p. 11

APPENDIX

SUMMARY OF

FINANCIAL STATEMENTS

9M23 – Group Income Statement

	9M23	9M22	LTM
Revenue	280.0		

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November 2023 Public p. 13



November 2023 | Public | p. 15