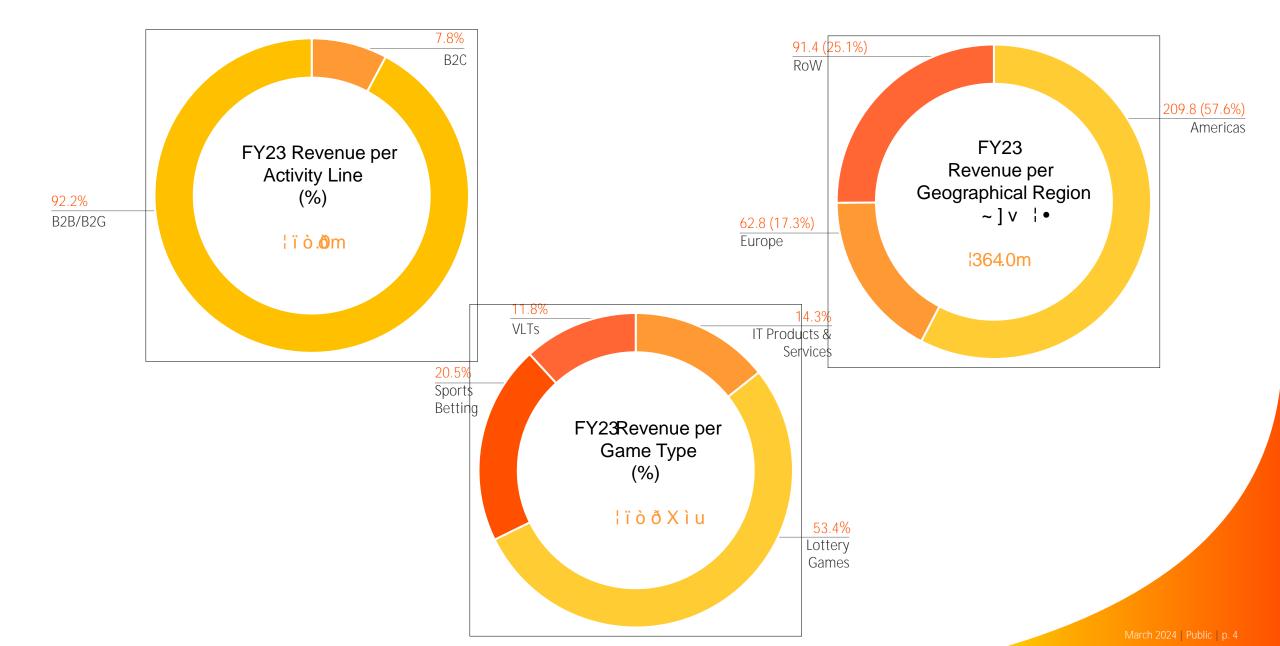


INTRALOT Chairman & CEO Sokratis P. Kokkalis, noted:

2023 was a year of steady growth in operating profitability with strong cash flow and achievement of strategic goals of margin expansion, deleveraging, and debt reduction. Important milestones were the successful share capital increase and the completion of the plan for the full refinancing of

Revenue Overview



Licensed Operations - Revenue Evolution¹





Revenue Evolution Drivers:

- ‡ Surplus from our **Turkish**operations (€1\(\pm\)2m or +71.5\(\pm\)), driven by Bi I y o improved sperformance, favored by the growth of the online market. In FY23, the local Sports Betting market expanded close to 1.9 times y-o-y. Performance in Euro terms was partially mitigated by the headwinds in Turkish lira (+63.6\(\pm\) Euro appreciation versus a year ago).
- ‡ Increased revenue in Morocco (€0.5m or +3.5%)
- **‡** Steady performance in our **US**Sports Betting contracts (⊕.4m or +2.4%).

Consolidated Financial Statements for FY23

| ~]v | FY23 | FY22 | % Change | 4Q23 | 4Q22 | % Change |
|---|---------|--------|----------|--------|--------|----------|
| Revenue (Turnover) | 364.0 | 3928 | -7.3% | 84.0 | 91.0 | -7.7% |
| Technology, Management & Rest Contracts | 339.5 | 309.6 | 9.7% | 88.0 | 84.9 | 3.7% |
| Licensed Operations (Payout related) | 24.5 | 83.2 | -70.6% | -4.0 | 6.1 | - |
| Payout (%) ¹ | 63.1% | 58.7% | + 4.3pps | 59.8% | 60.7% | - 0.9pps |
| GGR | 348.6 | 343.9 | 1.4% | 86.4 | 87.3 | -1.0% |
| Gross Profit | 145.2 | 127.7 | 13.7% | 38.0 | 41.2 | -7.7% |
| Gross Profit Margin (%) | 39.9% | 32.5% | + 7.4pps | 45.2% | 45.2% | + 0.0pps |
| OPEX ² | (114.1) | (99.8) | 14.3% | (37.6) | (29.6) | 27.2% |
| EBITDÃ | 129.5 | 1229 | 5.4% | 28.4 | 34.8 | -18.3% |

EBITDA Margin (% Sales)

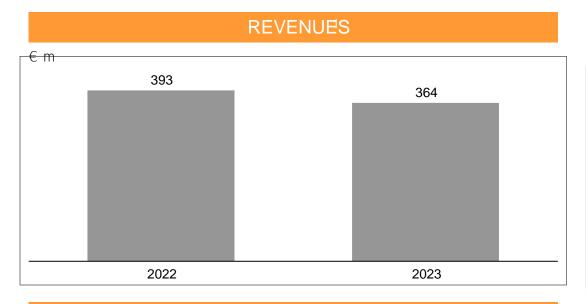
^{1.} Payout ratio calculation excludes the IFRS 15 impact for payments to customers.

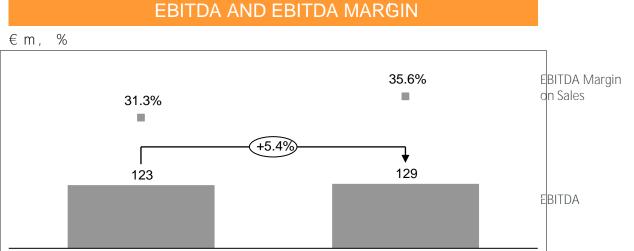
^{2.} Operating Expenses analysis excludes expenditures related to capital structure optimization.

^{3.} The Group defines "EBITDA" as "Operating Profit / (Loss) before tax" adjust exdrfosrot the offatguino enss" Profift to s(s) offrso) m teopunient promine tethoandy position on ", "Exchange Difference "In terest and similar expenses", "In come/(expenses) -forffoand imparain the intolosp coffasse obss, an "dGain noves(those ss) sfr, om Worss st)s fr, om Worss st stees disposal", "Reorganization of costs" and "Assets

Overview Of Key Financial Metrics

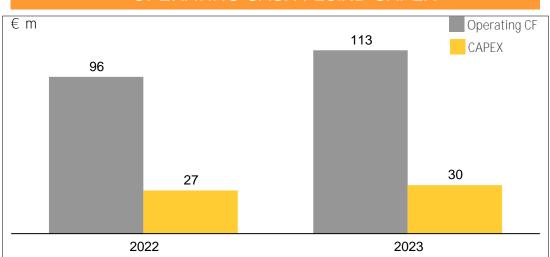






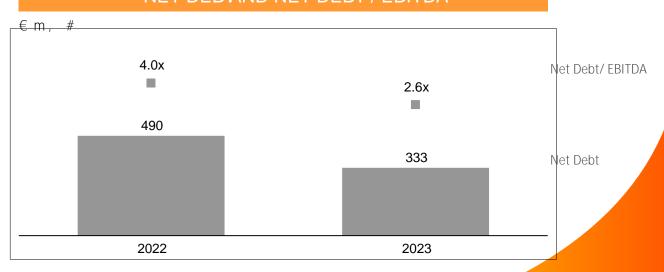
2023

OPERATING CASH FLOAWD CAPEX



NET DEBTAND NET DEBT / EBITDA

2022

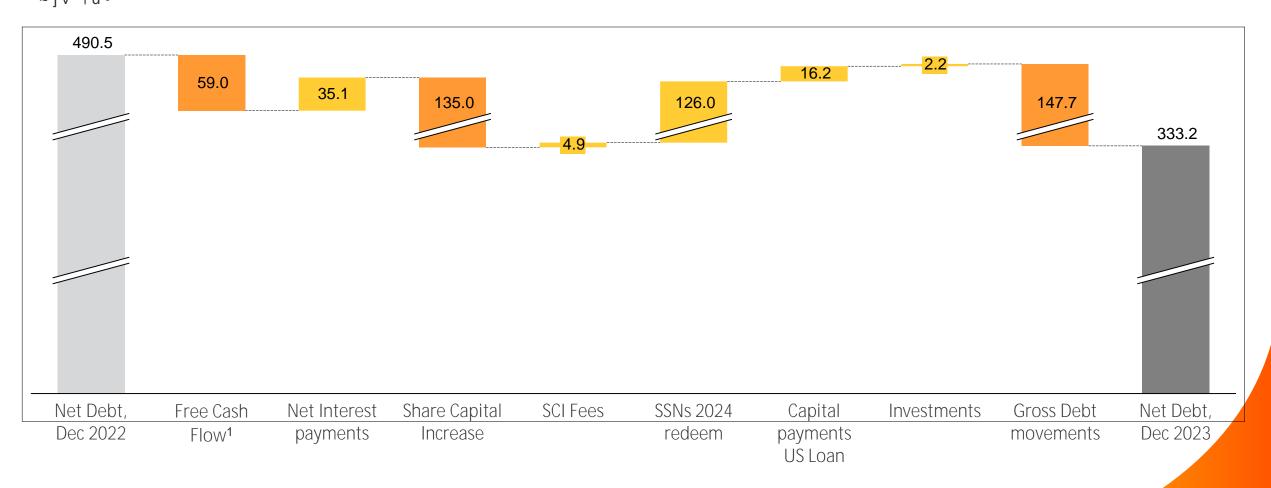


- 1. The activities of Group associate in Taiwan is presented as discontinued operations pursuant to IFRS 5.
- 2. Operating Cash Flows presented exclude the impact of the capital structure optimization costs paid.
- 3. Net debt calculated as Long-term debt plus Short-term debt and current portion of long-term debt plus Financial Leases less Cash and cash equivalents.
- 4. Calculated as Net debt divided by LTM EBITDA. Net Debt and EBITDA levels as reported/published in the respective periods.

Net Debt Movement



Net Debt Movement, FY23 ~] v ¦u•

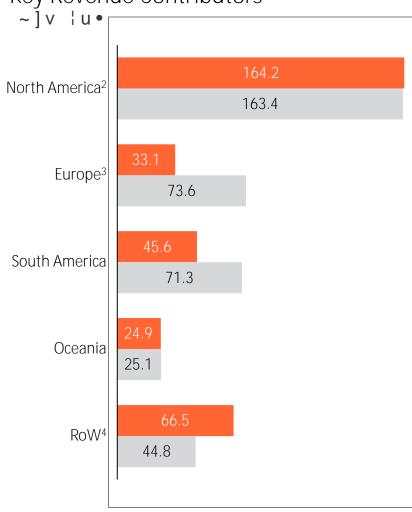


^{1.} Free Cash Flow defined as "NeCash from Operating act i v i adjusted for "NeCoi v i den" dSap ex "Rep ay men t **0**P**0**∨B**0**‰

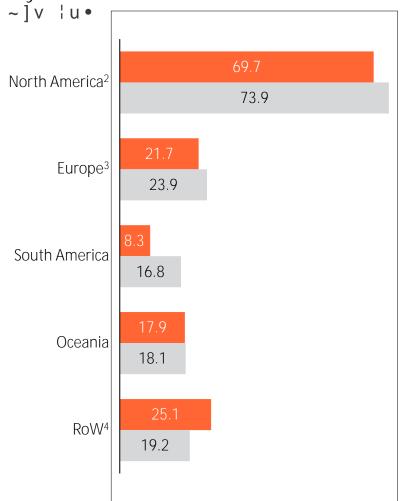
Key Revenue and EBITDA Contributors¹











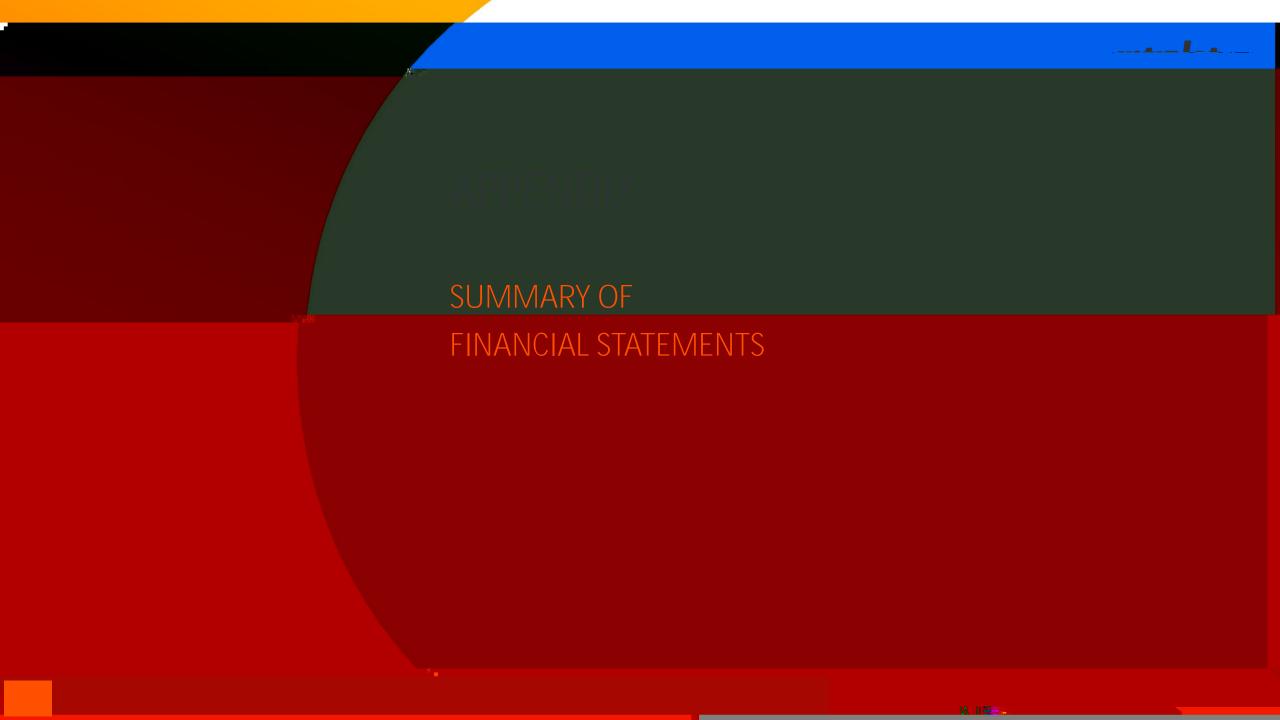




^{2.} North America includes our operations in the US and Canada.

^{3.} Europe includes our operations in Malta, the Netherlands, Germany, Croatia and Ireland.

^{4.} Rest of World includes our operations in Morocco and Turkey.



FY23 – Group Income Statement



FY23 – Group Statement Of Financial Position

| ~]v | FY23 | FY22 |
|---|---------|---------|
| Tangible Assets (incl. investment properties) | 94.1 | 116.3 |
| Intangible Assets | 182.3 | 208.6 |
| Other Non-current Assets | 56.1 | 56.0 |
| Inventories | 24.4 | 23.9 |
| Trade and Other Short-term Receivables | 119.9 | 109.9 |
| Cash and Cash Equivalents | 111.9 | 102.4 |
| Total Assets | 588.7 | 617.1 |
| Share Capital | 181.2 | 111.4 |
| Share Premium | 122.4 | 62.1 |
| Other Equity Elements | (279.3) | (281.4) |
| Non-controlling Interests | 17.8 | 20.2 |
| Total Shareholders Equity | 42.1 | (87.7) |
| Long-term Debt | 193.2 | 570.4 |
| Provisions / Other Long-Term Liabilities | 32.7 | 28.8 |
| Short-term Debt | 251.9 | 22.5 |
| Other Short-term Liabilities | 68.8 | 83.2 |
| Total Liabilities | 546.5 | 704.8 |
| Total Equity and Liabilities | 588.7 | 617.1 |

