

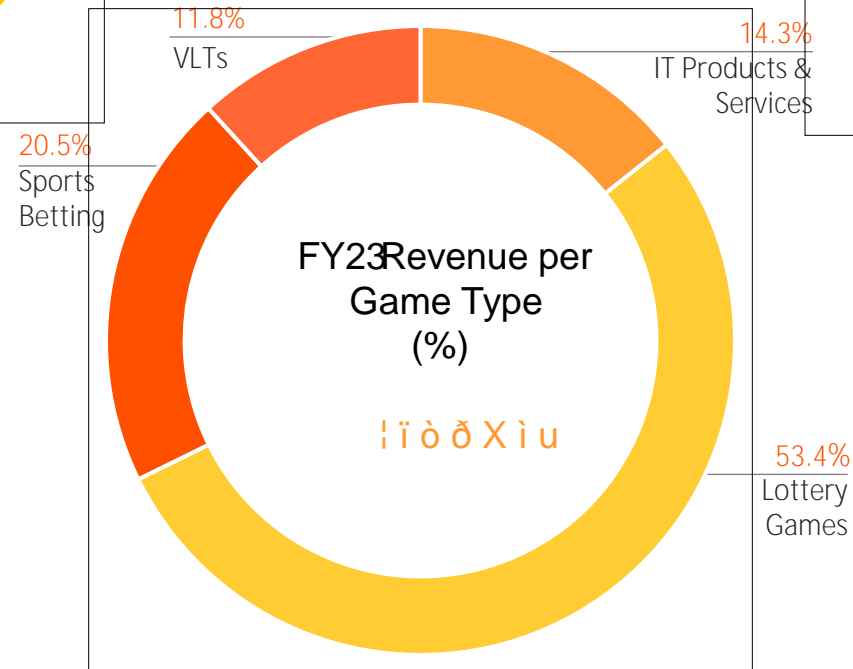
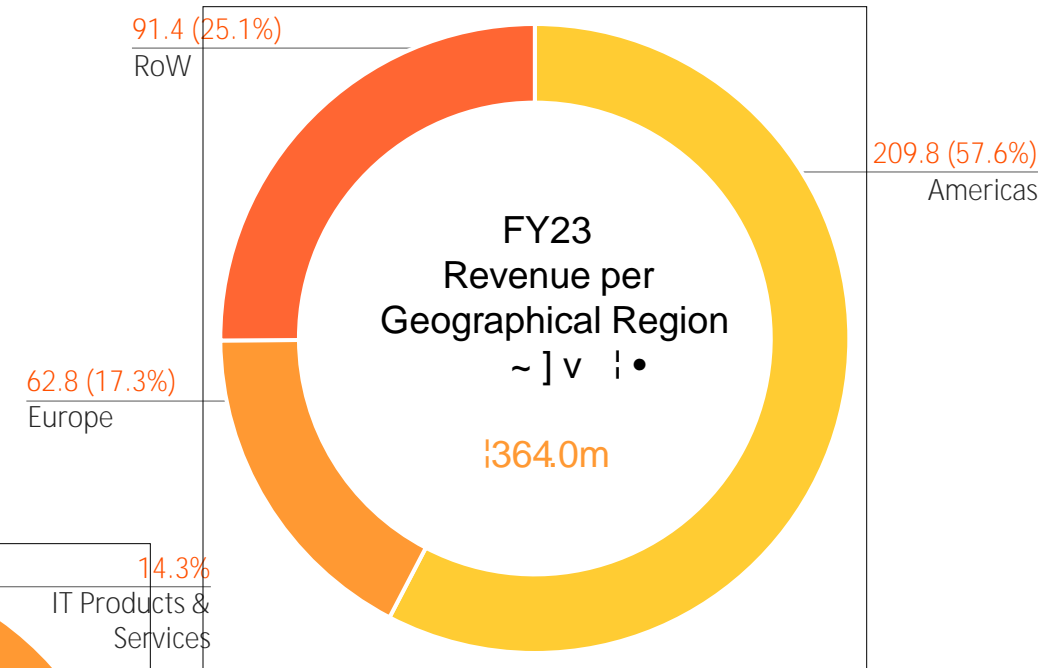
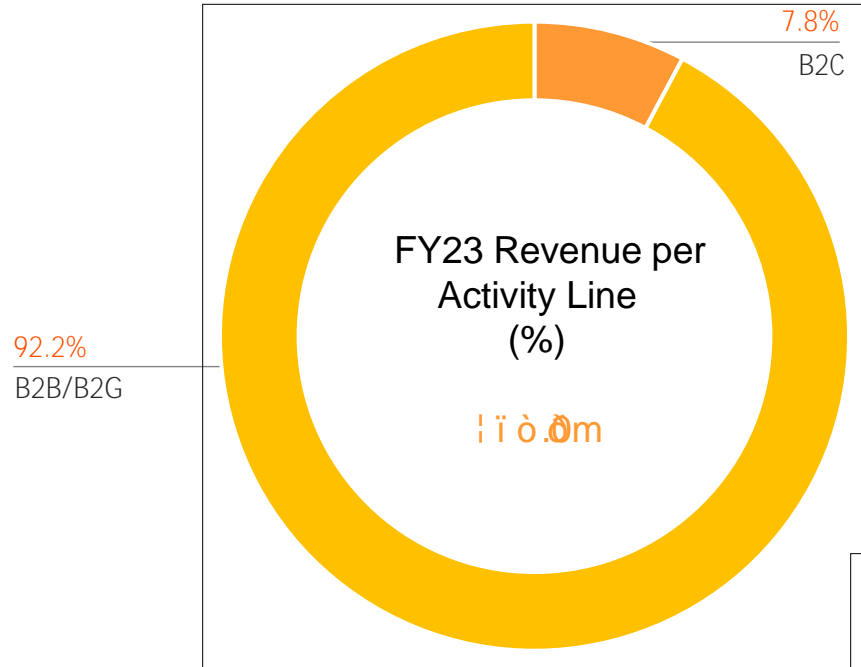
FY23 Financial Results

April 2nd, 2024

INTRALOT Chairman & CEO Sokratis P. Kokkalis, noted:

2023 was a year of steady growth in operating profitability with strong cash flow and achievement of strategic goals of margin expansion, deleveraging, and debt reduction. Important milestones were the successful share capital increase and the completion of the plan for the full refinancing of

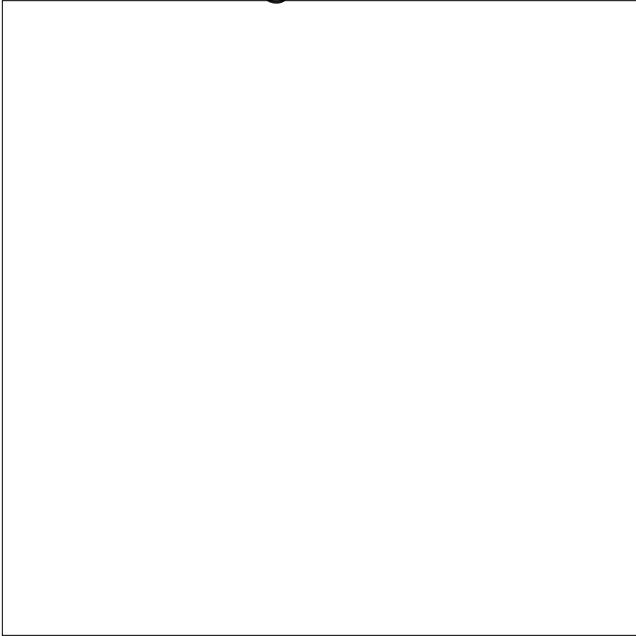
Revenue Overview



Licensed Operations - Revenue Evolution¹



Game Management Contracts - Revenue Evolution¹



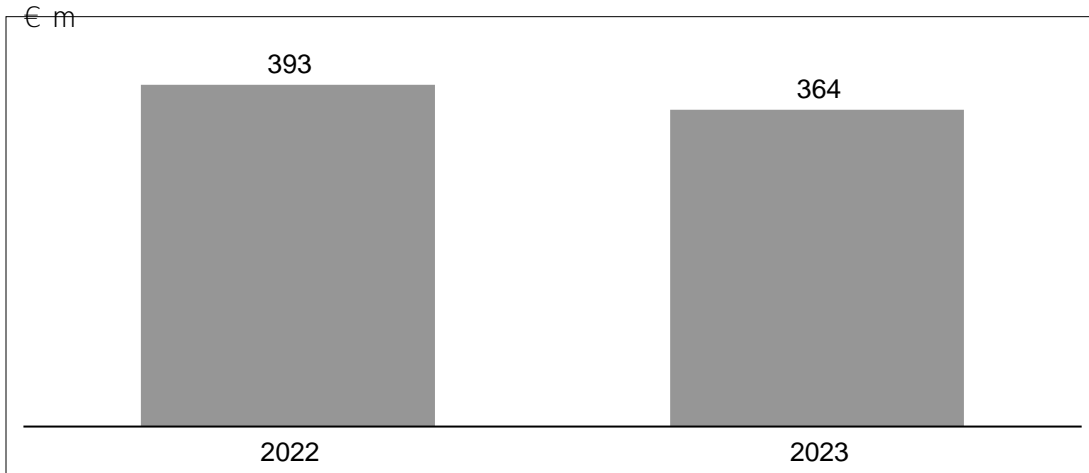
Revenue Evolution Drivers:

- ‡ Surplus from our **Turkish** operations (€1.2m or +71.5%), driven by Bi l y o improved performance, favored by the growth of the online market. In FY23, the local Sports Betting market expanded close to 1.9 times y-o-y. Performance in Euro terms was partially mitigated by the headwinds in Turkish lira (+63.6% Euro appreciation versus a year ago).
- ‡ Increased revenue in **Morocco** (€0.5m or +3.5%)
- ‡ Steady performance in our **US** sports Betting contracts (€0.4m or +2.4%).

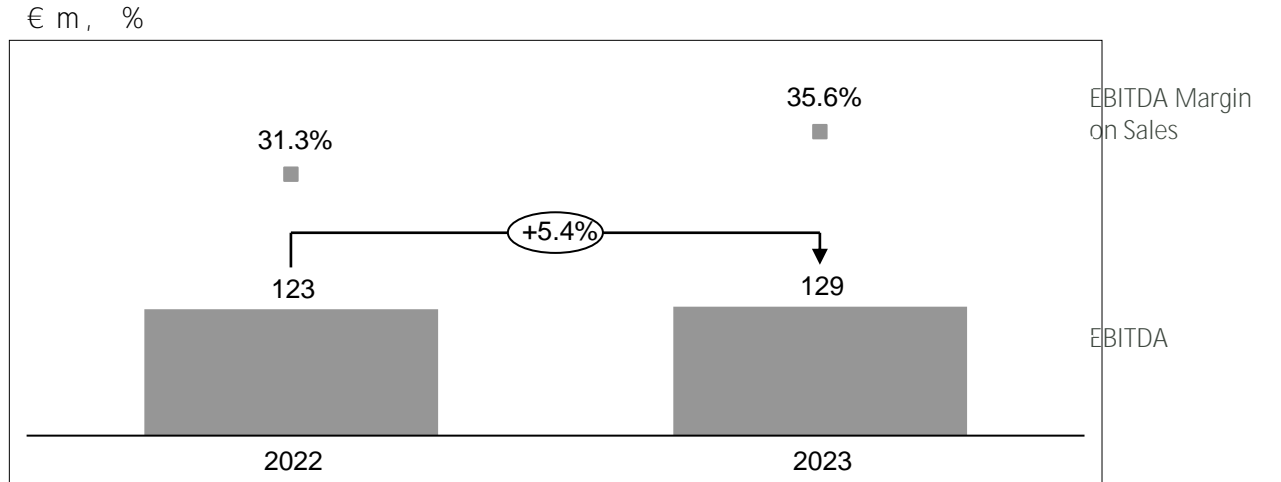
Overview Of Key Financial Metrics



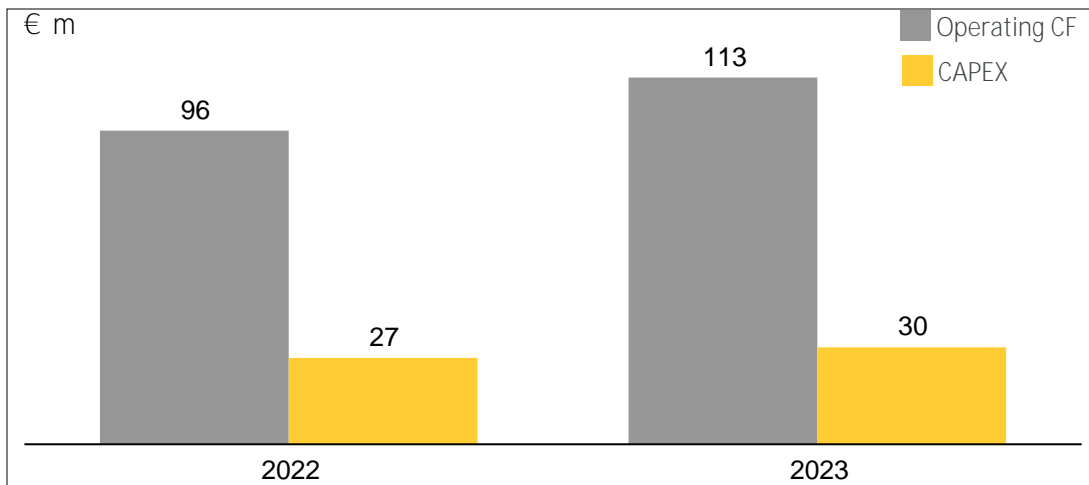
REVENUES



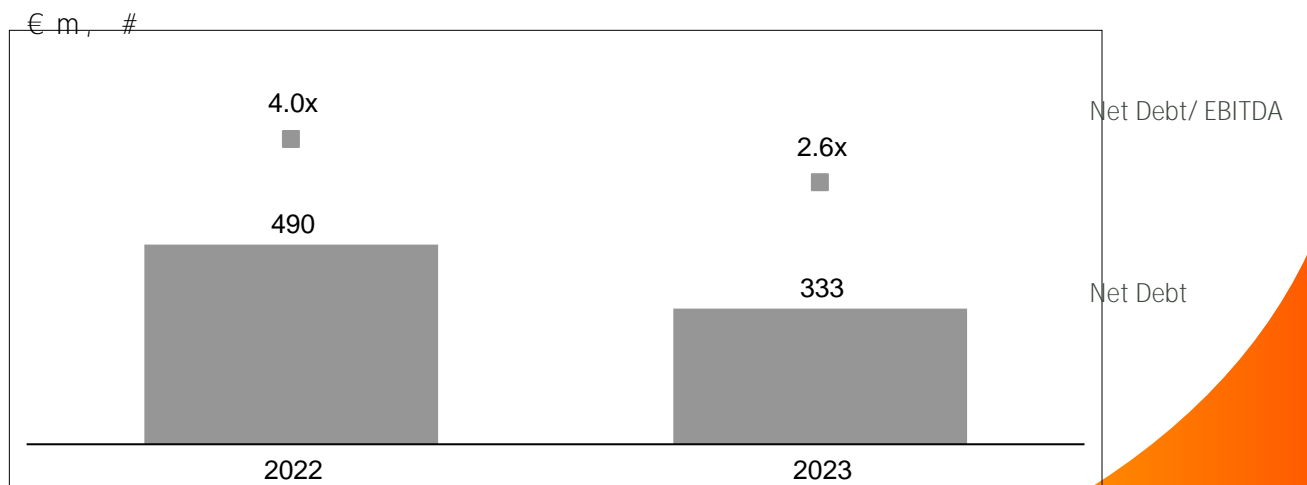
EBITDA AND EBITDA MARGIN



OPERATING CASH FLOW AND CAPEX



NET DEBT AND NET DEBT / EBITDA

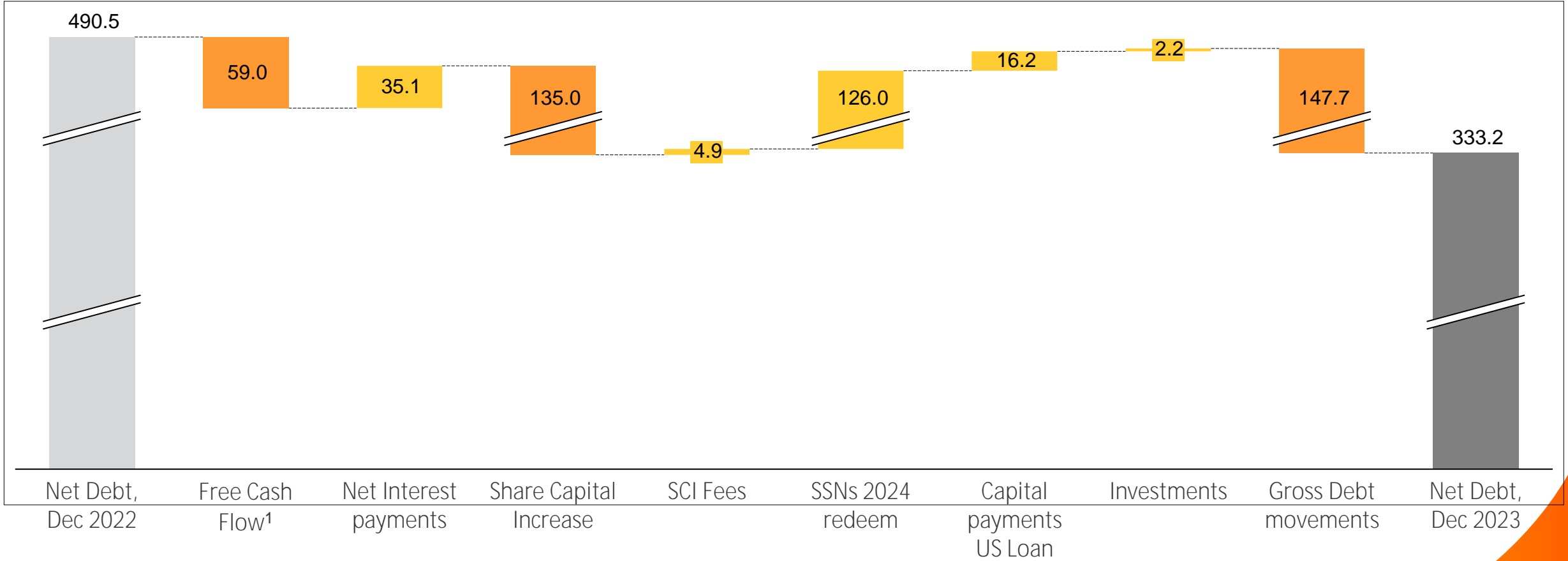


1. The activities of Group associate in Taiwan is presented as discontinued operations pursuant to IFRS 5.
2. Operating Cash Flows presented exclude the impact of the capital structure optimization costs paid.
3. Net debt calculated as Long-term debt plus Short-term debt and current portion of long-term debt plus Financial Leases less Cash and cash equivalents.
4. Calculated as Net debt divided by LTM EBITDA. Net Debt and EBITDA levels as reported/published in the respective periods.

Net Debt Movement



Net Debt Movement, FY23
~]v i u•



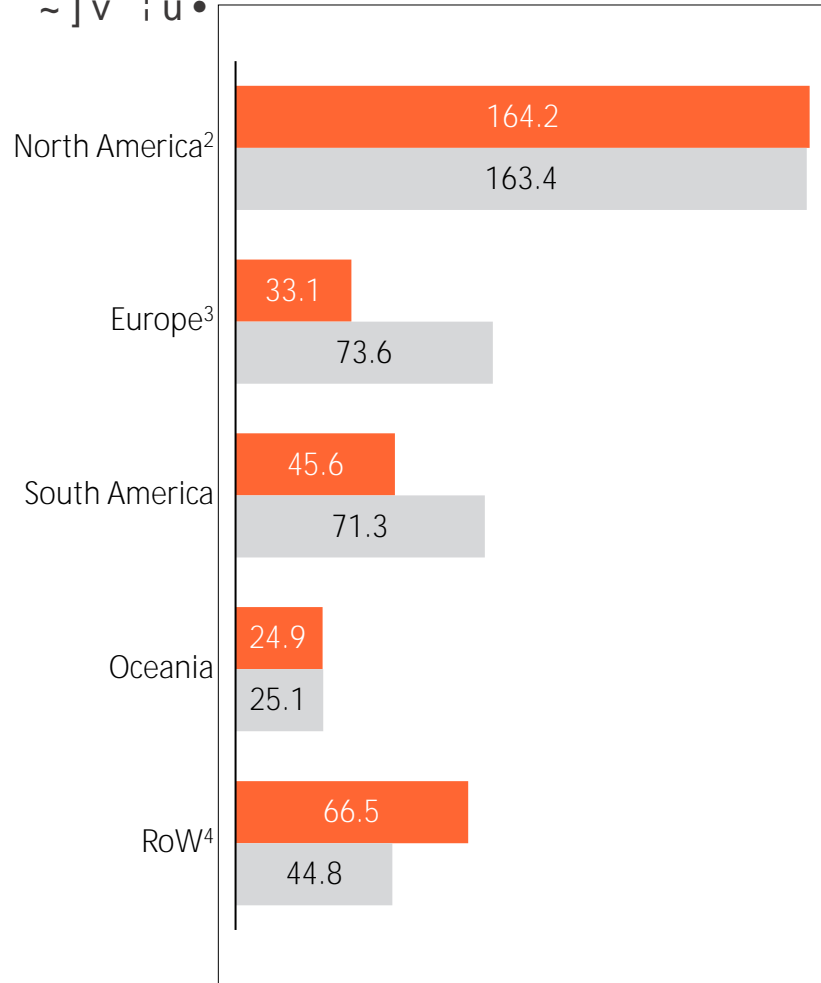
1. Free Cash Flow defined as " Net Cash from Operating act i v i adjusted for " NeDi v i den dCap ex" Rep ay men t

Key Revenue and EBITDA Contributors¹



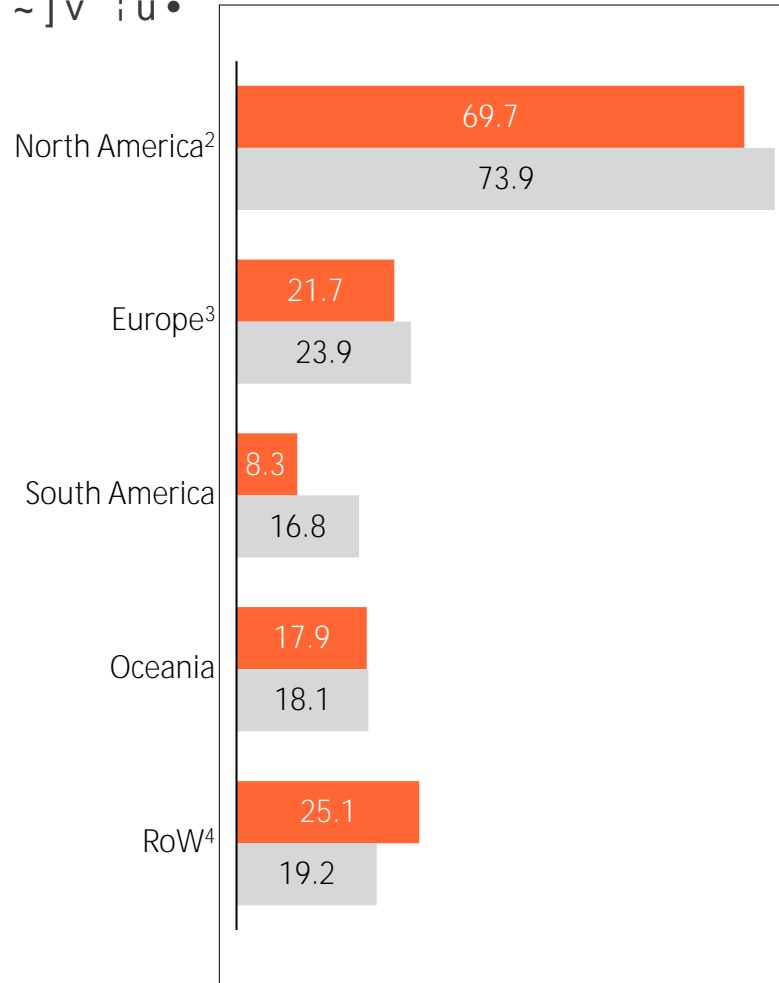
Key Revenue Contributors

~]v iu•



Key EBITDA Contributors

~]v iu•



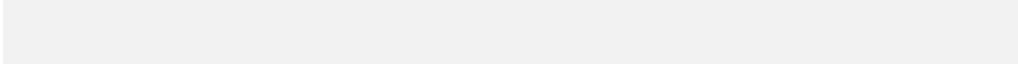
FY23
FY22

1. Segment Revenue and EBITDA figures **excludenon-operatingandHQsupportingentities**.
2. North America includes our operations in the US and Canada.
3. Europe includes our operations in Malta, the Netherlands, Germany, Croatia and Ireland.
4. Rest of World includes our operations in Morocco and Turkey.

APPENDIX

SUMMARY OF FINANCIAL STATEMENTS

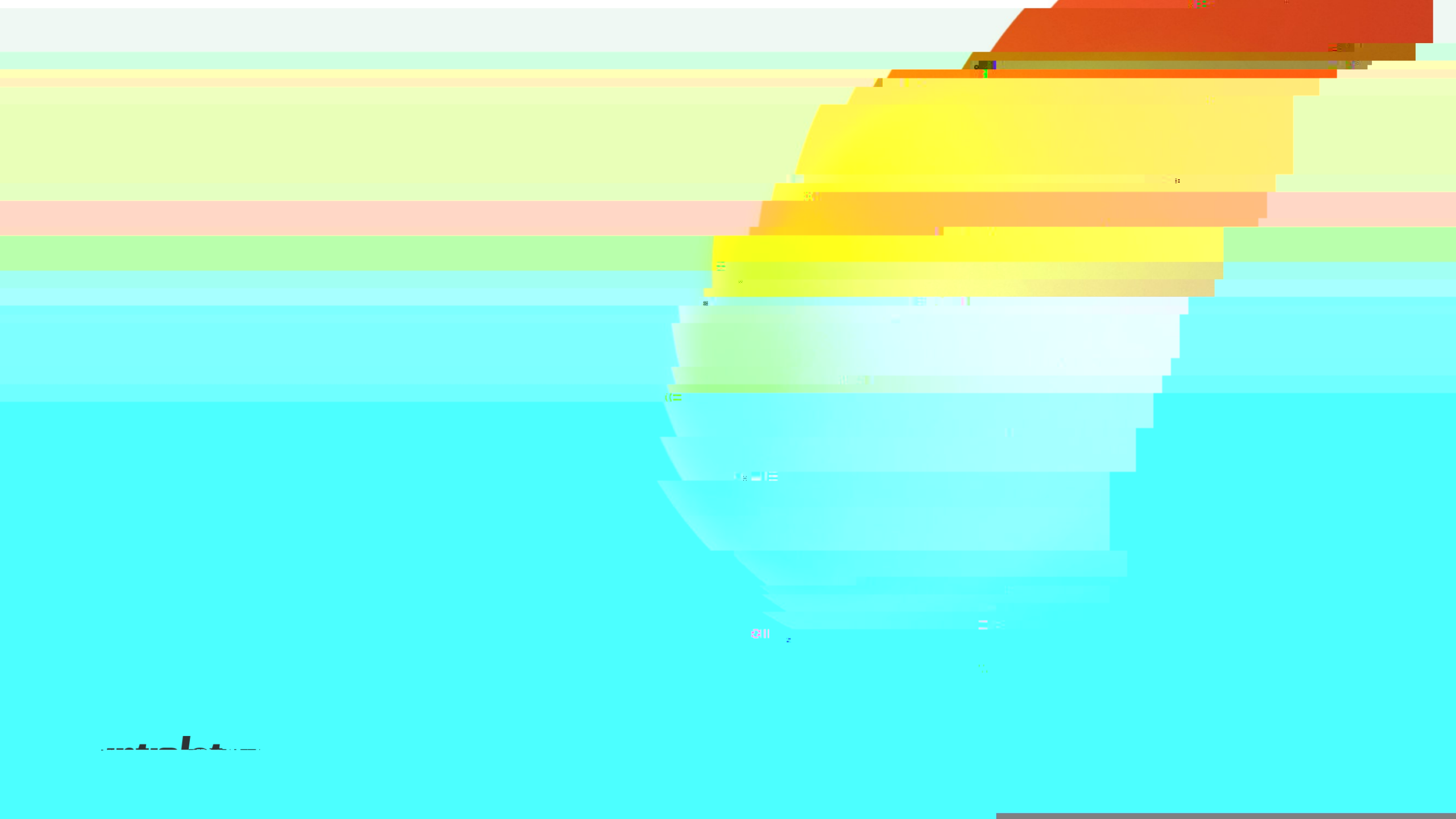
FY23 – Group Income Statement



FY23 – Group Statement Of Financial Position



	FY23	FY22
Tangible Assets (incl. investment properties)	94.1	116.3
Intangible Assets	182.3	208.6
Other Non-current Assets	56.1	56.0
Inventories	24.4	23.9
Trade and Other Short-term Receivables	119.9	109.9
Cash and Cash Equivalents	111.9	102.4
Total Assets	588.7	617.1
Share Capital	181.2	111.4
Share Premium	122.4	62.1
Other Equity Elements	(279.3)	(281.4)
Non-controlling Interests	17.8	20.2
Total Shareholders Equity	42.1	(87.7)
Long-term Debt	193.2	570.4
Provisions / Other Long-Term Liabilities	32.7	28.8
Short-term Debt	251.9	22.5
Other Short-term Liabilities	68.8	83.2
Total Liabilities	546.5	704.8
Total Equity and Liabilities	588.7	617.1



www.1000.com