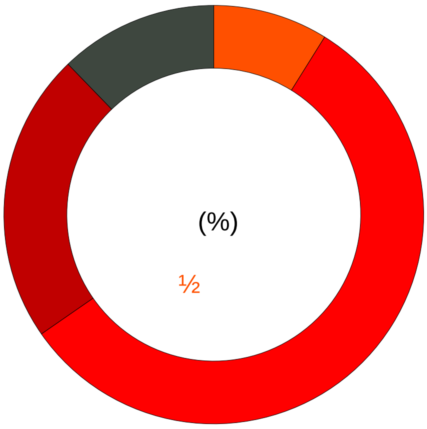
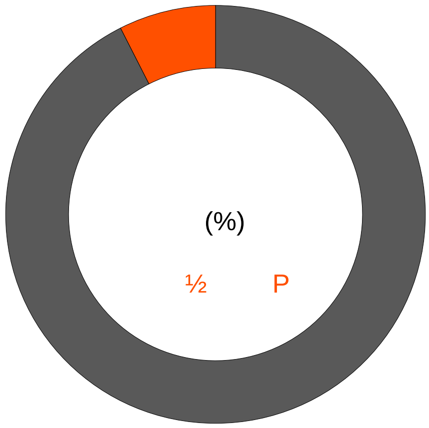
½

R I ½

½

f





f

E \ ½

- ½

- ½

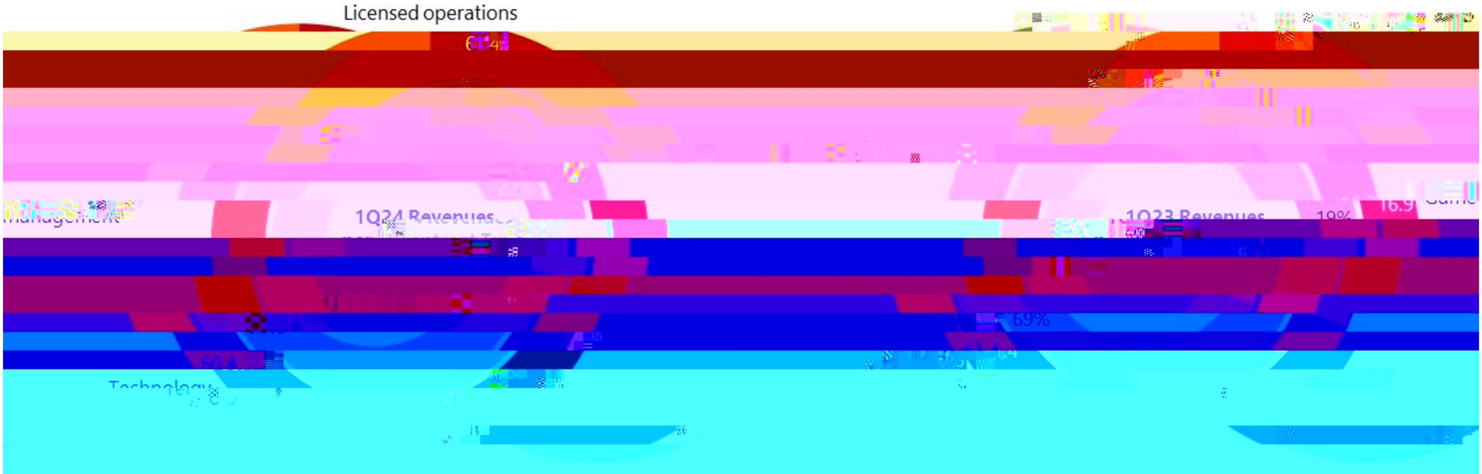
- ½

ƒ ½ FRPSDUHG WR ½

ƒ FRQFOXGHG DW ½ ½

f

YTD Performance



Revenue Breakdown

LQ ½ PLOOLRQ			% Change
			-6.7%
			-13.1%
			8.3%
			-
			-4.8%

Gross Profit Breakdown

LQ ½ PLOOLRQ			% Change
			-
			-27.9%
			11.9%
			-
			1.0%

3DUW RI WKH 86 UHYHQXH WKDW FRQFHUQV 6% PDQDJHPHQW KDV EHHQ LQFO UHVW RI WKH 86 UHYHQXH LV LQFOXGHG XQGHU WKH ´7HFKQRORJ\µ EXVLQHVV

Gross Margin Breakdown

		% Change
		-
		- 5.0pps
		+ 2.8pps
		+ 2.2pps

ƒ IURP ½ ½

ƒ VKDSHG DPWIURP ½ IURP ½

ƒ DW ½P IURP ½

LQ ½ PLOOLRQ

%
Change

2

,175$/27·V DQDO\VWV DQG LQVWLWXWLRQDO LQYHVWRUV WR SUHVHQW

FRPSDQ\·V ZHEVLWH