



OVERVIEW OF RESULTS

REVENUE

Reported consolidated **revenue** posted a slight decrease 1.7m (or -0.9%) compared to 1H23, leading to a total revenue for the six-month period ended June 30th, 2024 173.6, including total -10.3m in Argentina, due to the exchange rate movement in December 2023.

f From a contribution perspective, Lottery Games remain our largest contributor to Group turnover with a share of 56.6%, followed by Sports Betting with a share of 22.5%, VLTs monitoring with a share of 12.1% and Technology contracts with a share of 8.8%.

GROSS GAMING REVENUE & Payout

f Gross Gaming Revenue (GGR) concluded at 165.3m in 1H24, posting an increase of 1.1% (or +1.7m) year on year. The increase is primarily attributed to the improved top line contribution of our operations in Turkey, fully offsetting the FX impact in Argentina⁴. 1H24 Payout Ratio⁵ was higher by 4.1pps vs. 1H23 (65.3% vs. 61.2%). In 2Q24, GGR increased by 4.2% +3.4m y-o-y).

OPERATING EXPENSES⁶ & EBITDA⁷

f Total Operating Expenses ended higher8.4m (or +18.0%) in 1H2455.146.7m in1H23), mainly impacted by rising expensesin Bilyoner (Turkey) following the initiatives tostrengthenmarket position. On a quarterly basis, Operating Expenses posted anincrease4.2m (or +17.4%) in 2Q248.24.0m in 2Q23).

f Other Operating Income 13.9m presenting a 45 82p0ET4224.68 ren7Qq0.000008873 0 595.44

EBT / NIATMI

fEBT in 1H24 amounted to6.1m16.3m in 1H23, with the major drivers of the
decrease being the lower EBITDA contribution, the higherD&A and the increased interest
4.7m vs. 2Q23.

f NIATMI in 1H24 4.6m vs. 4.4m in 1H23.

CASH FLOW

f Operating Cash-flow in 1H24 amounted to 45.0m compared to 49.8m in 1H23, as a result of the lower recorded EBITDA y-o-y and the unfavorable working capital movement.

f CAPEX in 1H24 11.7m vs. 14.1m in 1H23. 1H24 results mainly include

CONFERENCE CALL INVITATION ² FIRST HALF 2024 FINANCIAL RESULTS

Sokratis Kokkalis, Chairman, Nikolaos Nikolakopoulos, Group CEO, Chrysostomos Sfatos, Group Deputy CEO,