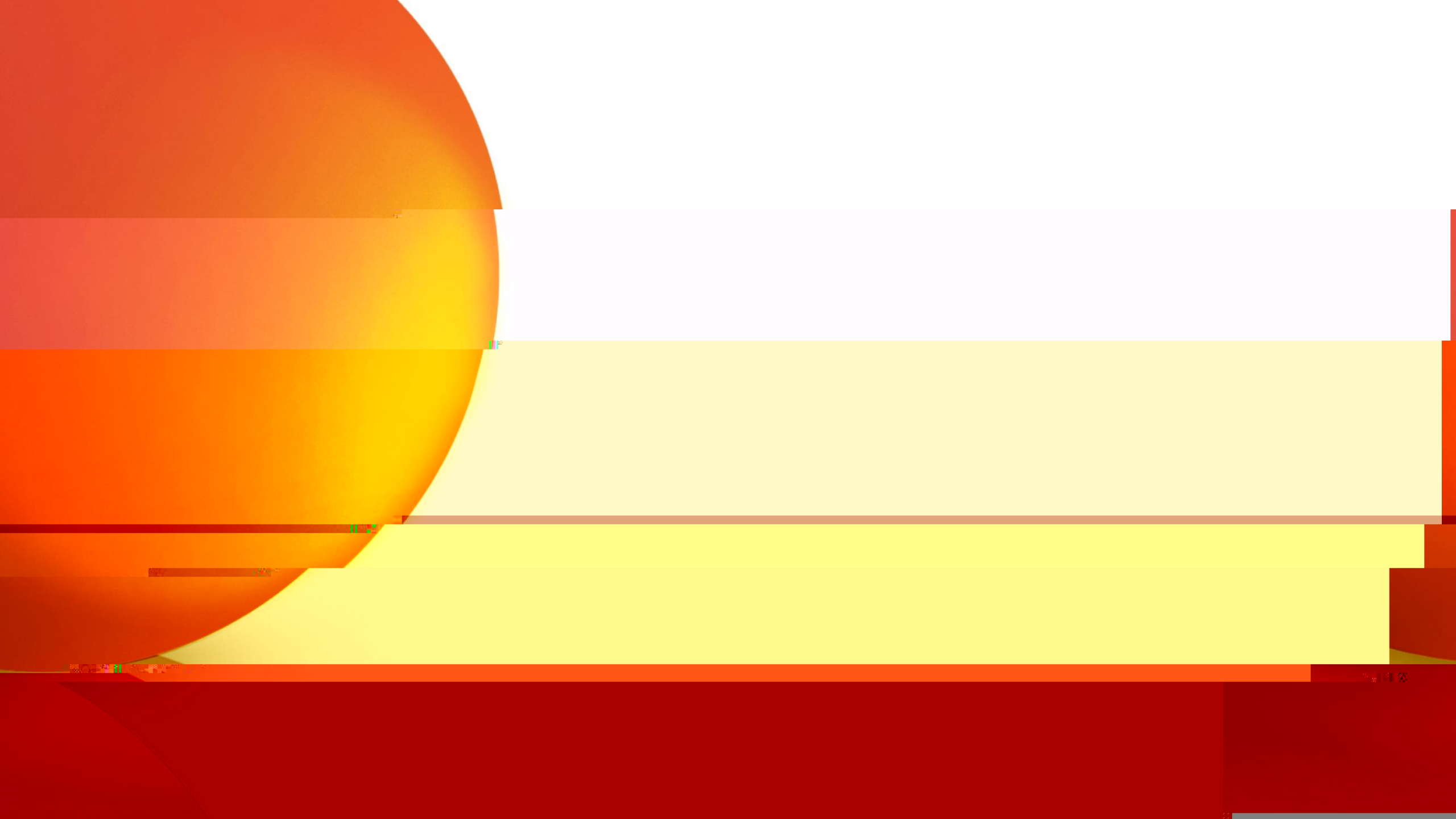


Revenue Overview

FY21 Revenue per Activity Line (%)

¦414.0m

67.9% B2B/B2G

FY21 Revenue per Geographical Region ~] v ¦ •

¦414.0m

61.1 (14.8%) RoW

215.1 (52.0%) Americas

137.8 (33.3%) Europe

FY21 Revenue per Game Type (%)

¦414.0m

9.1% VLTs

12.0% IT Products & Services

17.2% Sports Betting

0.5% Racing

61.2% Lottery Games

Licensed Operations -

Technology Contracts - Revenue Evolution[1]

Revenue Evolution Drivers:

- US operations were driven by the strong growth of Service Revenue, offsetting the lower merchandise sales and the effect from the adverse USD movement.
- [illegible] higher [illegible] performance, driven mainly by the higher COVID-19 impact in FY20, while

the

while

Consolidated Financial Statements for FY21

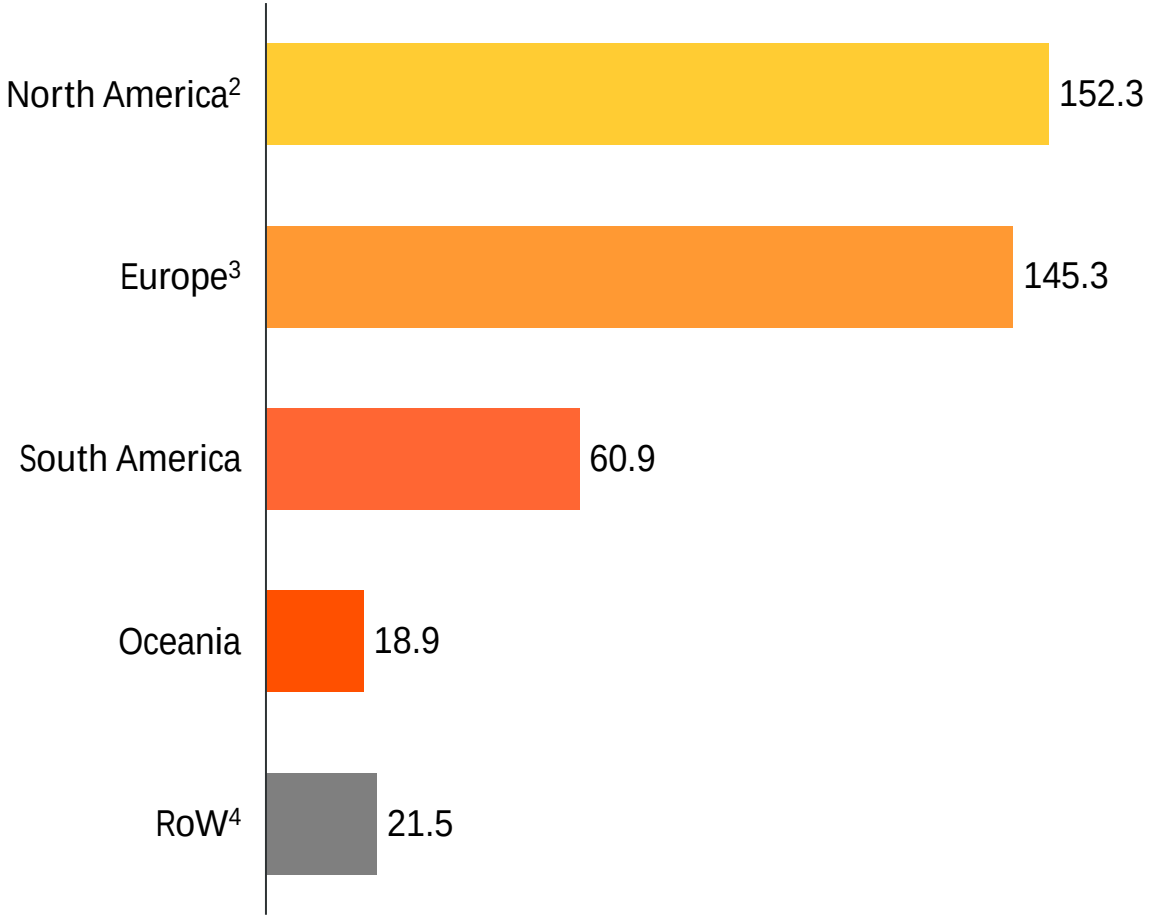
~]v ¦ u]oo]}v•	FY21	FY20	% Change	4Q21	4Q20	% Change
Revenue (Turnover)	414,0	344,9	20,0%	111,2	101,5	9,5%
Technology, Management & Rest Contracts	285,7	246,3	16,0%	74,6	71,0	5,1%
Licensed Operations (Payout related)	128,3	98,6	30,1%	36,6	30,6	19,9%
Payout (%)	61,3%	60,4%	+ 1,0pps	55,5%	58,4%	- 2,9pps
GGR	335,3	285,4	17,5%	90,9	83,7	8,6%
nGGR	303,4	262,9	15,4%	81,3	76,7	

Overview Of Key Financial Metrics

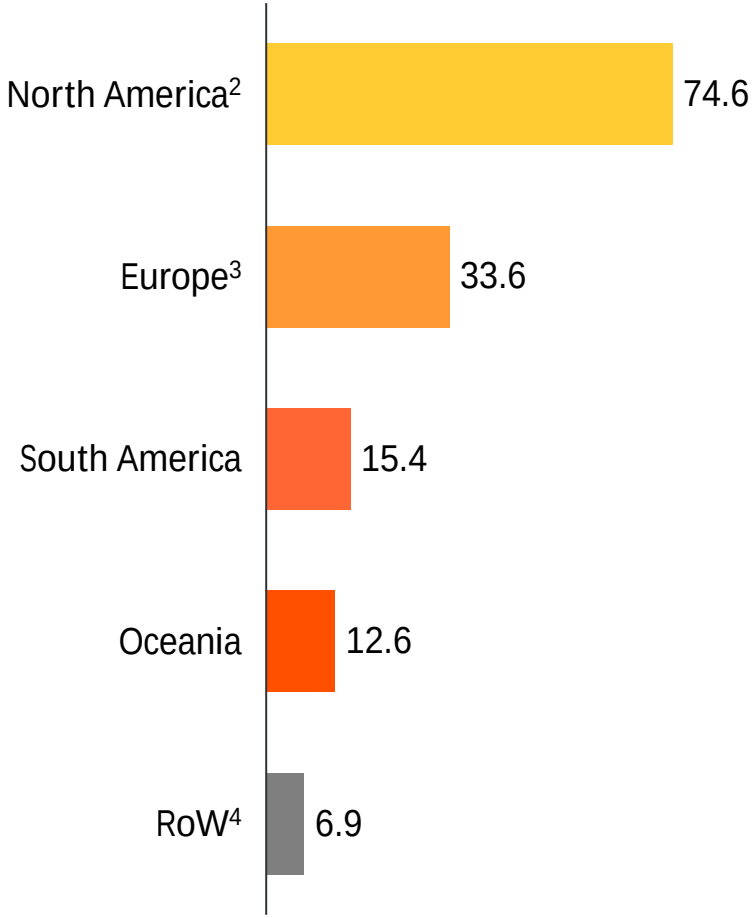
1. The activities of Group subsidiaries and associates in Poland, in Bulgaria, in Brazil and Peru are presented as discontinued operations pursuant to IFRS 5.
2. Operating Cash Flows presented exclude the impact of the capital structure optimization costs paid.
3. Net debt calculated

Key Revenue and EBITDA Contributors[1]

FY21 Key Revenue Contributors



FY21 Key EBITDA Contributors



1. Segment Revenue and EBITDA figures exclude non-operating and HQ supporting entities.
2. North America includes our operations in the US and Canada.
3. Europe includes our operations in Malta, the Netherlands, Germany, Croatia, Ireland and Turkey.
4. Rest of World includes our operations in Morocco, Taiwan and Philippines.

APPENDIX

SUMMARY OF FINANCIAL STATEMENTS

FY21 – Group Income Statement

~]v ¦ u]oo]}v•	FY21	FY20	% Change

FY21 – Group Statement Of Financial Position

FY21 – Group Cash Flow

~]v ¦ u]oo]}v•	FY21	FY20
EBT from continuing operations	37.1	(91.9)
EBT from discontinued operations	(7.9)	(3.5)
Plus/less Adjustments	86.9	162.5
Decrease/(increase) of Inventories	(2.4)	7.2
Decrease/(increase) of Receivable Accounts	23.2	(19.2)
(Decrease)/increase of Payable Accounts	(33.1)	4.0
Income Tax Paid	3.8	(14.5)
Net Cash from Operating Activities	107.6	44.5
Net CAPEX	(22.9)	(35.9)
(Purchases) / Sales of subsidiaries & other investments	10.3	(3.5)
Interest received	2.1	2.2
Dividends received	1.2	3.4
Net Cash from Investing Activities	(9.3)	(33.8)
Treasury shares purchase	0.1	-
Cash inflows from loans	10.1	59.0
Repayment of loans	(13.2)	(67.4)
Repayment of Leasing Obligations	(3.4)	(6.9)
Interest and similar charges paid	(56.5)	(45.9)
Dividends paid	(6.5)	(8.5)
Reorganization costs paid	(17.7)	(6.8)
Net Cash from Financing Activities	(87.1)	(76.5)
Net increase / (decrease) in cash for the period	11.1	(65.8)
Exchange differences	(3.8)	(5.3)
Cash at the beginning of the period	100.0	171.1
Cash at the end of the period from total operations	107.3	100.0